capsol technologies

# Strengthened CCS business case fuels pipeline growth

Sparebank 1 Markets 2025 Energy Conference

February 25, 2025

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# Licensor of point source carbon capture technology



Offering carbon capture and heat recovery in one system

Attractive capture cost

20-60%

Lower than amines<sup>1</sup>

Technology experience

15+

Decades proven chemistry >17 000 hrs of demonstration

Electricity consumption

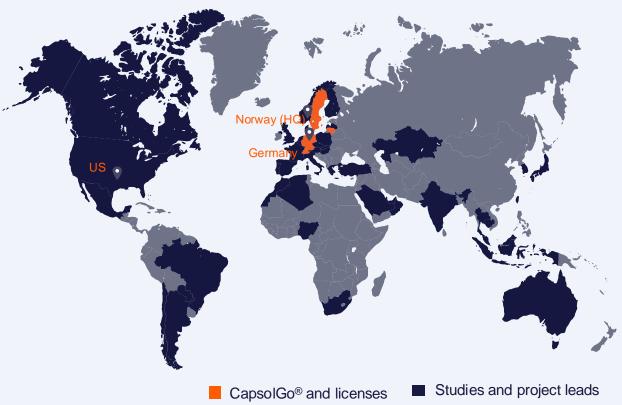
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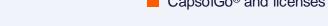
GJ per ton of CO<sub>2</sub> captured<sup>2</sup>

Mature pipeline

17.2mt

Up ~45% year-over-year





### Highlights – Q4 and full-year 2024

# Strong revenue and pipeline growth

- Revenues increased 2.75x to NOK 94.2 million
- 45% y-o-y growth in mature project pipeline to 17.2 million tons annual CO<sub>2</sub> capacity
- EUR >200 million revenue potential in projects that can reach FID next three years

# Capsol's technology verified by industry leaders

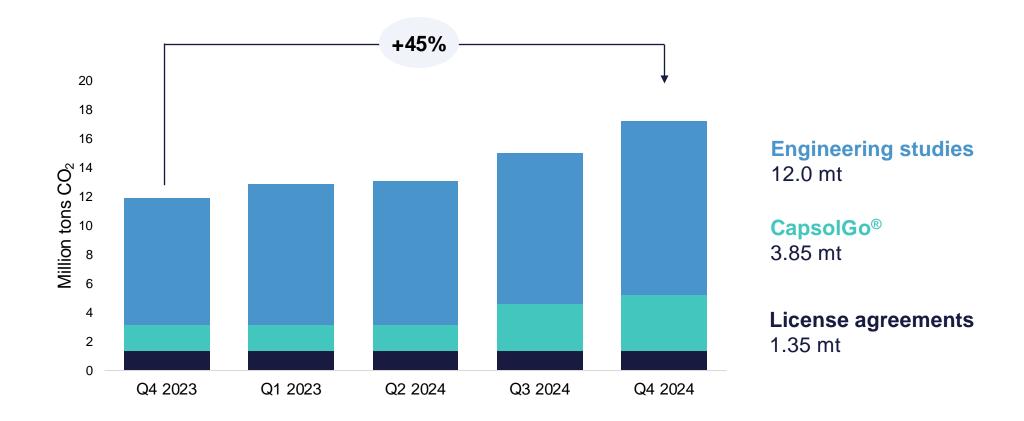
- Stockholm BECCS set for FID after receiving EUR 1.7 billion in governmental support
- Technology further verified through CDR¹ sales, EU support and environmental permit
- Increasing commercial traction with leading industrials, including Holcim and SUEZ

# Initiatives to drive performance and value capture

- Launched HPC R&D Center and initiated project with Stockholm Exergi and partners
- R&D program aimed driving performance and enabling recurring services revenue
- Current business plan fully funded, NOK 64.4 million in cash

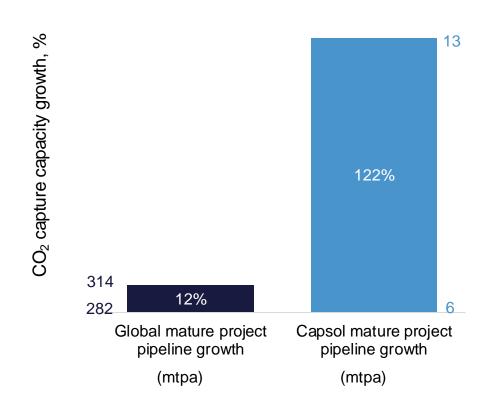
## Strong traction driven by demand and competitiveness

17mt mature pipeline at end of Q4 2024 representing up to EUR ~260m pre-tax profit potential



# Capsol's pipeline growth outpacing the industry

#### Mature CCS project pipeline growth, Q2 23 - Q2 24



#### Targeting:

- High-growth segments, cement and biomass, waste-to-energy
- High-growth regions, Europe and North America
- Successful go-to-market with leading industry partners















### Scalable business model yielding attractive returns

Low capital intensity

Zero capex risk

40-60% pre-tax

MAIN REVENUE CONTRIBUTION IN THE PAST

MAIN CONTRIBUTION GOING FORWARD

#### Timeline for a typical CCS project and Capsol's revenue streams

Sales engineering

Engineering study

Demonstration campaign (optional)

Licensing agreement

Final investment decision (FID)

Operational plant

Engineering and demonstration campaigns payments

Technology license fee EUR 10-15/ton CO<sub>2</sub> capture capacity

**Future services** 

### Milestones expected next 6-12 months

De-risking the path towards long-term goals and revenue potential

## Stockholm Exergi FID<sup>1</sup>

Entered next phase of commercialization with first technology licensing revenue

# Fully booked CapsolGo® capacity

Generating high margin revenue and supporting acceleration of license agreements and FIDs

# New licensing agreements

Proving technology attractiveness for additional industries and growing revenue and profits

# Bringing CapsolGT® to market

Moving to next step of commercialization, towards FEED

# **Expanding** partnerships

Increasing Capsol's ability to reducing capture costs and capturing market share

Scaling deployment of current business model ... while building base for new products and services for the future

#### **Investment case**

EUR 260 million licensing revenue potential in mature project pipeline

80% can reach FID next three years, triggering licensing revenues

Mature pipeline growth of 45% y-o-y, outpacing the industry

Targeting 40-60% long-term pre-tax profit

Further revenue and value capture potential in services being developed



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Our vision is to accelerate the worlds transition to a net zero future